



ThePurchasingDept™ has negotiated a master agreement with Konica Minolta for printer, copier, scanner, fax systems and related solutions. By leveraging the buying power of our members as a whole we have gained pricing commitments and service level agreements normally reserved for Konica Minolta's largest fortune 500 clients. As a member you have access to this master agreement which can save you time, money and the normal problems associated with purchasing digital office equipment.

Advantages of a pre-negotiated agreement for your office equipment by ThePurchasingDept.

1. Straightforward contracts with discounted pricing, no tricks and no hidden or increasing costs

- No minimum copy commitments. You only pay for what you use.
- Locked service pricing. Pricing will not increase 10-15% each year like many other maintenance agreements.
- Pre-negotiated discount pricing. We simply help to understand needs and provide options with no haggling.
- All inclusive service plans. Toner, parts, technical support, labor and staples are included.
- Delivery, install, setup, and training are all included.

2. Unbeatable Client Support

- Members of ThePurchasingDept™ represent a major portion of Konica Minolta's local business. Quarterly reports and meetings are held to ensure each member continues to be a satisfied member client.
- Jeremy Marshik, an experienced office equipment consultant, is your main point of contact for fast answers, straightforward quotes and resolutions to any issues.
- Lisa Berry is your professional trainer. Lisa provides ongoing, no cost training to all members.
- Professional and friendly technicians have all of the needed parts and tools *on hand* to make lasting fixes quickly.
- MyKMBS.com makes ordering supplies and scheduling maintenance quick and easy.
- Bizhub vCare automatically submits meter reads and makes proactive service calls to avoid downtime.

3. Best in class systems and solutions

- Konica Minolta's bizhubs lead the industry in color quality, security and reliability.
- The bizhub line continues to win editor's choice, best in class and product line of the year awards.
- From small desktop solutions to large scale production printing, Konica Minolta manufactures, sells, and services systems to fit your needs.

To learn more about this master agreement with Konica Minolta contact Jeremy Marshik. Jeremy will help you consider how new technology can make improvements AND save money with the master agreement with ThePurchasingDept™.